

Application ID	Organisation Name	State Electorate	Project Title	Grant Funding Amount
BGF200178	BABINDA BAKERY	HILL	ROTEL BAKERY OVEN	21552
BGF200172	Mt Alma Farms Pty Ltd as trustee for The Spotswood Family Trust Trading As Mt Alma Organics	BURDEKIN	Paddock to Shelf	50000
BGF200166	Mining Excellence Alliance Pty. Limited	COOPER	Interlate Operations Intelligence Hub	50000
BGF200148	Brisbane Met Labs	TOOHEY	Implement Internal Total Digest Solids Assays (Fusion)	35185
BGF200141	Entire Podiatry	STAFFORD	Establish a practical gait analysis lab with the latest biomechanical technology from Germany	50000
BGF200137	East Coast Surveys Pty Ltd	CAPALABA	Upgrade to 3D Laser Scan Imaging technologies for specialist surveying	50000
BGF200123	Pyrocal Pty Ltd	CONDAMINE	Feedstock Integration	50000
BGF200117	EPC Technologies Pty Ltd	McCONNEL	The DEEP (Denton Energy Electricity Price)	50000
BGF200116	Conveyor Belt Company	WARREGO	Digital Systems for project delivery in rural Queensland	50000
BGF200104	Patane Family Trust T/A Wallaroo Produce	SOUTHERN DOWNS	Project 1 2019	39120
BGF200102	PACIFIC HOSEFLEX PTY LTD	BURLEIGH	CSG Well hose manufacturing	36790
BGF200100	Tamborine Mtn Nursery	SCENIC RIM	GROWING MEDIA PRODUCTION AUTOMATION	45000
BGF200077	CQ Fibreglass Direct	KEPPEL	Automated Filament Winding Process Line	50000
BGF200068	Rascorp FNQ Pty Ltd	HILL	Hinterland Avocados Packhouse Upgrade	50000
BGF200048	FIBREFINISH	TOWNSVILLE	COMPOSITE MATERIAL EXPANSION	46838
BGF200043	Kynaston Engineering	MACKAY	Robotic Welding Cell	50000
BGF200003	Alfab (Aust.) Pty / Ltd	WOODRIDGE	Alfab Advanced 3D Printing	50000

**Business Growth Fund - Round 2**  
**Business Growth Fund Round 2 - Application**  
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## Eligibility

\* indicates a required field

All applications must be made by completing this application form and submitting it **online** according to the instructions. **Incomplete applications will not be considered.** The application form can be saved and completed later. It is recommended you save your work frequently.

Before completing this form, read the program guidelines [here](#).

The [Business Growth Fund Program](#), delivered by the Department of Employment, Small Business and Training, is a grant program providing targeted assistance for small and medium businesses demonstrating **high-growth and employment aspirations**.

The fund will enable successful applicants to purchase and implement specialised equipment or services to help them grow.

Funding of up to \$50,000 (excluding GST) may be provided to eligible businesses to purchase and implement highly specialised equipment or services to enable the business to move to the next stage of growth.

**This form is intended to be completed by the applicant.** If you cannot answer 'Yes' to the statements below you are not eligible for this grant and will not be able to submit the application form.

**I have read and understood the Business Growth Fund Application Guidelines, Round 2 \***

☐ Yes

Link to Guidelines in paragraph above.

**The business has not previously been approved to receive a Business Growth Fund grant \***

☐ Yes

Approved applicants cannot reapply for funding.

**The business has been trading for a minimum of 3 years \***

☐ Yes

Your business must have been operating for at least three years to be eligible for this grant.

**The annual turnover of the business for the last financial year is greater than \$500,000**

☐ Yes

**The business currently has less than 50 employees \***

☐ Yes

Please use a simple headcount, do not allow for part-time or full-time. Do not include contractors.

**The business has a Queensland headquarters \***

☐ Yes

If your business does not have a Queensland headquarters you are not eligible to apply.

**The business is experiencing growth and has clearly defined high growth opportunities \***

☐ Yes

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You will be asked to explain these opportunities later in the application process.

## ABN

**The business has an active ABN and is registered for GST \***

☒ Yes

Your business must have a valid Australian Business Number (ABN) and be registered for GST.

## Applicant details

**\* indicates a required field**

### Applicant organisation details

**Applicant business name \***

BABINDA BAKERY

**Applicant ABN \***

75 574 397 131

Information from the Australian Business Register	
<b>ABN</b>	75 574 397 131
<b>Entity name</b>	EF M.R MCALLOON & A.J MCALLOON
<b>ABN status</b>	Active
<b>Entity type</b>	Family Partnership
<b>Goods &amp; Services Tax (GST)</b>	Yes
<b>DGR Endorsed</b>	No
<b>ATO Charity Type</b>	Not endorsed <a href="#">More information</a>
<b>ACNC Registration</b>	No
<b>Tax Concessions</b>	No tax concessions
<b>Main business location</b>	4861 QLD
<i>Information retrieved at 5:15am yesterday</i>	

Must be an ABN.

Please note: the above ABN Lookup is extracted from the [Australian Business Register](#) (ABR). If the details listed in the ABR extract above do not meet the eligibility criteria at the time of submission, **your application will be deemed ineligible**.

For example, if the ABR extract reflects the ABN as **not** being registered for GST, then your application will be deemed ineligible.

Additionally if the **main business location** in the extract above is not in Queensland, please provide evidence of a Queensland headquarters in writing to [grants@dtesb.qld.gov.au](mailto:grants@dtesb.qld.gov.au)

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[u](#), prior to the grant round closing.

**Street address \***

35 Munro St  
Babinda QLD 4861 Australia  
Must be an Australian postcode.  
Must be a street address (not a PO Box).

**Postal address \***

35 Munro St  
Babinda QLD 4861 Australia  
Must be an Australian post code

**Primary phone number \***

(07) 4067 1244  
(XX) XXXX XXXX or XXXX XXX XXX

**Secondary phone number**

s.73 - Irrelevant information

(XX) XXXX XXXX or XXXX XXX XXX

**Primary email address \***

[babindabakery@bigpond.com](mailto:babindabakery@bigpond.com)

Must be an email address. Please note: the outcome of your application will be sent to this email address.

**Primary website**

Must be a URL

**Business contact details****Business contact name \***

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**Business contact position \***

OWNER

**Business contact phone number \***

(07) 4067 1244  
Must be an Australian phone number.  
(XX) XXXX XXXX or XXXX XXX XXX

**Business contact email \***

[babindabakery@bigpond.com](mailto:babindabakery@bigpond.com)  
Must be an email address.

**Business details**

**\* indicates a required field**

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**Which industry sector (ANZSIC code) does your business fall under \***

H ACCOMMODATION AND FOOD SERVICES

If you are unsure, you can look up your ANZSIC code at: <https://www.ato.gov.au/Calculators-and-tools/Business-industry-code-tool/AnzsicCoder.aspx>**Does your business identify as working within the following sectors**

- ☒ Tourism  
☐ National Disability Insurance Scheme (NDIS)

This question is for reporting purposes only.

**How many years has the business been trading for? \***

10

a number and at least 3

Format X.X

**How many employees does the business have? \***

27

a whole number (no decimal place) and between 0 and 49

Must be a whole number and between 0 and 19. Please provide a simple headcount. Do not include contractors.

**Describe your business including the products or services it provides and your target market. \***

The Babinda Bakery is family owned and operated, baking our own breads, cakes, pies and speciality pastries on our premises daily.

s.73 - Irrelevant information

This significant business expansion has continued despite the closure of the town's main source of employment - The Babinda Sugar Mill in 2010, two major cyclones and ongoing regional small business challenges. Bread is a diet staple in Australia and we enjoy serving many families, locals, travellers and nomads from across Australia.

Must be no more than 100 words.

**What was the turnover for the business last financial year? \***

s.73 - Irrelevant information

Must be a dollar amount

**Over the last 12 months what has been the percentage change in turnover for the business? \***

9

Must be a whole number. Do not include the % sign.

**Do you expect to grow your turnover in the next 12 months? \***

- ☐ No, we expect turnover to decrease substantially  
☐ No, we expect turnover to decrease slightly  
☐ We expect turnover to remain the same  
☐ We expect turnover to increase slightly  
☒ We expect turnover to increase substantially

**What was the gross profit for the business for the last financial year? \***

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a dollar amount

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Gross profit is your turnover (revenue) less the cost of goods sold (or the cost of sales). Must be a dollar amount.

**Have you participated in the Office of Small Business', Mentoring for Growth program? \***

☐ Yes ☒ No

[www.business.qld.gov.au/mentoring](http://www.business.qld.gov.au/mentoring)

## Business Plan

**Please upload a copy of your business plan \***

Filename: Babinda Bakery Business Plan.pdf

File size: 1.5 MB

A minimum of 1 file must be attached.

You can upload multiple files here one at a time

## Balance Sheet

Upload a **simple balance sheet** for your business – this includes the current asset, debt and equity structure of the business. Clearly and separately identify the value of the intellectual property held by the business, and who holds any debt and on what terms.

**Upload your balance sheet \***

Filename: BalanceSheet.pdf

File size: 34.2 kB

A minimum of 1 file must be attached.

You can upload multiple files here one at a time

## Profit and Loss Statement

Upload a simple **profit and loss statement for your business** for the previous year and current financial year-to-date.

**Upload your profit and loss statement \***

Filename: ProfitandLoss 2019 YTD.pdf

File size: 34.1 kB

Filename: ProfitandLoss 2020 YTD Aug19.pdf

File size: 33.1 kB

A minimum of 1 file must be attached.

You can upload multiple files here one at a time.

## Diversity

**Is the business 50% or more owned by Aboriginal or Torres Strait Islander people? \***

☐ Yes ☒ No

**Is the business registered with Supply Nation? \***

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☐ Yes ☒ No[www.supplynation.org.au](http://www.supplynation.org.au)**Is the business registered on Black Business Finder? \***☐ Yes ☒ No[www.bbf.org.au](http://www.bbf.org.au)**Please indicate if the owner/s of the business identifies as any of the following groups \***

- ☒ Women in business
- ☐ People with a disability in business
- ☒ Young people in business
- ☒ Seniors in business
- ☐ Culturally and linguistically diverse
- ☐ None of the above

**What percentage of your business is women-owned?**

50

Must be a number.

Your answer is a percentage.

**Project details****\* indicates a required field****Project title \***

ROTEL BAKERY OVEN

Give the work to be undertaken a title to make it easier to reference. Must be no more than 15 words

**Proposed start date \***

21/01/2020

Must be at least 3 months away. Funding will not be approved for work already started or completed.

**Proposed end date \***

08/02/2020

The project (including implementation if purchasing equipment) must run for a minimum of 6 months to a maximum to 12 months.

**Which program objectives align with your project? (check all that apply) \***

- ☒ Create employment - assist the business to employ more staff and grow
- ☒ Increase capability - increase the capability and resilience of the business
- ☒ Embrace opportunities - enable the business to embrace new opportunities
- ☒ Access innovation - improve business innovation and competitiveness

**Provide a short description of the proposed project, the purchases to be funded and how they will be implemented. \***

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The proposed project is funding the supply and installation of a new Rotel R3M4D1S VTL Advantage Oven into the production area of our business The Babinda Bakery.

Cost: s.73 - Irrelevant information including 10% gst

INCLUSIONS: Delivery only

EXCLUSIONS: Positioning, Installation and all electrical, plumbing, gas supply line connections and any building alterations.

Electrical installation and connections will be required. Cost of which is unable to be determined until installation.

no more than 200 words

Provide a short description (100 words recommended) of your project - what are you out to do?

**What is the high growth opportunity for the business and how will this project assist the business to achieve it? \***

To expand our position in the local market we are looking at taking on new challenges to achieve a value leader status in our industry by pricing our products above industry averages to recoup the extra costs associated with recipe and marketing research, engineering and production. This will assist the business to take advantage of the economy of scale with lower average unit costs due to higher volumes achievable with the introduction of new specialised equipment required to achieve this growth in production.

Looking towards the future, to achieve the best possible chance of continued success we need to be realistic about the effort exhausted, cost and potential returns of expanding our offerings. Through careful planning and consideration, we will be taking monitoring how the expansion may impact the current quality of personal service we provide our existing customers. Whilst this strategy is not a guarantee that our current processes will work within other markets, with the addition of a specialised Rotel Oven to expand our range and increase production, we are confident our new offerings will result in the same success and through measuring our business risk during the process we are best secured to prepare the business for all eventualities and capitalise on our exciting future growth opportunities.

Must be between 150 and 250 words.

Describe the specific issue or need you want to address. Describe how implementing the proposed project will enable the business to move to the next stage of growth. Your application will be assessed on this question so be very clear.

**What are the expected outcomes of the project? \***

The Babinda Bakery makes an important contribution to food production and the local rural economy. We have an excellent reputation for customer service, value and high-quality products. We are constantly being encouraged by what we see and hear from our customers and because of this we are committed to supporting the local economy and being in small business. We want to encourage people to think locally, shop locally and support all their local businesses, not just ours. In order to meet the growth in demand for local food nationally and globally, we as small business owners are convinced of the need to build capacity amongst our fellow small business owners. With the necessary financial support and advice to help rural small businesses grow and prosper, we can take advantage of new opportunities and new markets in the future.

We aim to continue to take advantage of expert advice from our business associates, mentors and local industry associations to assist us in expanding on our hard work and success. Due to the extreme difficulties in our rural area of sourcing and accommodating staff, we have been forced to actually limit our client base and focus on key groups of customers as our existing equipment simply cannot cope with the high demand for our products. With the right specialised equipment, namely an adequately sized commercial oven, to cope with this demand, the future for our business and that of our local town is also



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bright.

Must be between 150 and 250 words.

Describe the business improvements you want to achieve. Your application will be assessed on this question so be very clear.

**What do you forecast the Revenue Growth of the business to be 6 months after completing the project? \***

s.73 - Irrelevant information

Must be a dollar amount.

**What is the expected increase in Gross Profit of the business 6 months after completing the project? \***

s.73 - Irrelevant information

Must be a dollar amount.

This is the expected increase, not the total Gross Profit.

**How many additional staff do you expect to employ 6 months after completing the project? \***

3

Must be a number.

**Supplier 1****\* indicates a required field****Supplier 1**

Funding of up to \$50 000 (excluding GST) may be provided to eligible businesses to purchase and implement highly specialised equipment to enable the business to move to the next stage of growth.

A co-contribution from the applicant of between 25 to 50% of the total project cost must be provided. The government contribution will be determined by an assessment panel.

Please complete the details for each supplier to be engaged. You can add additional suppliers (up to a maximum of 4 suppliers).

Proposals for specialised services will be considered by exception. If you wish to apply with a component of specialised services proposed, please seek prior approval from the Department by telephone **13 QGOV** (13 74 68) or email [grants@desbt.qld.gov.au](mailto:grants@desbt.qld.gov.au).

Any proposals must include:

- product specification and costs
- a breakdown of implementation activities
- delivery timeframes
- the payment schedule
- names of key people who will supply and install the equipment.

All quotations must be a formal quote on business letterhead.

**Supplier 1 business name \***

Moffat Pty Ltd

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**Supplier 1 website**  
www.moffat.com.au

## Supplier 1 Proposal/Quote

**Supplier 1 - quote amount (excluding GST) \***

s.73 - Irrelevant information

Must be a dollar amount.  
Excluding GST

**Upload a copy of the supplier's proposal or quote \***

Filename: BD0801 - Babina Bakery.pdf  
File size: 241.6 kB

Ensure that you attach a copy of the proposal or quote as your application cannot be assessed until one is received

**Provide a brief description of the proposed items from this supplier \***

Rotel R3M4D1S VTL Advantage - 4 deck 1 Split Bakery Oven  
Must be no more than 50 words.

**Is there another supplier? \***

☐ Yes ☒ No

If no, proceed to 'Total amount requested' section.

## Total amount requested

**\* indicates a required field**

**Funding of up to \$50 000** (excluding GST) may be provided to eligible businesses to purchase and implement highly specialised equipment or services to enable the business to move to the next stage of growth.

**A co-contribution from the applicant of between 25 and 50% of the total project cost must be provided. The government contribution will be determined by an assessment panel.**

**Total project cost: total of supplier/s quote amount/s (excluding GST)**

s.73 - Irrelevant information

This number/amount is calculated.  
Read only.

**Enter your total requested grant amount: this amount should be between 50 and 75% of the total project cost up to a maximum \$50,000 (excluding GST) \***  
\$21,552.00

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a dollar amount and no more than 50000  
Excluding GST

**I confirm the applicant organisation will fund a co-contribution of between 25 and 50 per cent of the total project cost if the application is approved \***

☒ Yes

**I acknowledge the submitted total project cost and total requested grant amount is subject to a compliance check. This could result in a change to the approved grant funding amount. \***

☒ Yes

**I acknowledge that to receive this funding a representative of the business will be required to pitch the project proposal to an assessment panel either in person or via videoconference/teleconference if unable to attend in person. \***

☒ Yes

## **Applicant agreement and submission**

**\* indicates a required field**

### **Privacy Statement**

The Department of Employment, Business and Training (DESBT) is collecting information to assess and coordinate grants in relation to the Business Growth Fund Program.

DESBT, its officers, employees, agents and sub-contractors may use and disclose any of the information provided with the application to Queensland Government departments or agencies, Queensland Government bodies, non-government organisations and/or the Commonwealth, States or Territories for any purpose in connection with the administration of the Business Growth Fund Program. Successful applications may also be the subject of media releases and disclosure as otherwise provided in the 'terms and conditions'.

Submitted documents may be subject to disclosure under the *Right to Information Act 2009*, subject to the exemptions under that Act.

Learn how your personal information is treated via [DESBT's privacy guide](#).

### **Conditions**

**I certify the following:**

1. The information supplied in this Business Growth Fund application is true, accurate and not misleading to the best of my knowledge;
2. My organisation is not in financial distress or trading insolvently;
3. The owner/s and/or director/s of my organisation are not an undischarged bankrupt;
4. I have not previously been approved to receive a Business Growth Fund grant;
5. I have received no guarantees or assurances that this Business Growth Fund application will be approved by the Queensland Government;
6. I have reviewed and accepted the Business Growth Fund Grants Terms and Conditions; and
7. I am authorised/delegated to make this declaration on behalf of my organisation.

**I acknowledge the following:**

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1. A successful applicant will have to accept legal and financial responsibility for the grant under the program terms and conditions before any grant is awarded;
2. All applications must be made by completing a Business Growth Fund Grants application form and submitting it online according to the instructions. All relevant questions must be completed. The application may not be considered if all relevant questions are not answered;
3. The official Business Growth Fund application form and any attachments required by the application can be submitted only via this website;
4. All matters that would affect the Queensland Government's decision to approve the funding allocation must be disclosed;
5. The Queensland Government reserves the right to undertake reasonable checks of the applicant and matters relevant to this application in its discretion. Such checks may include financial; on further consent, criminal history checks; and separately contacting the applicant to verify any statement or warranty in this application;
6. This application form is used for one application only; and
7. If my Business Growth Fund application is successful both myself and my organisation will be bound by the Business Growth Fund Guidelines and Business Growth Fund Terms and Conditions, copies of which were available on the Business Queensland website when I completed this application.

**I have read, understood, and certify/acknowledge the above conditions \***☒ Yes**Submitting the application**

- Pressing the submit button lodges your application. Please ensure you review your application before submitting, as you cannot change your application after lodgement.
- When the application has been successfully submitted a return email receipt will be sent.
- An application is not considered to have been received by the department until the submitter has received an email receipt.
- If you do not receive an email receipt within two business days of submitting your application, please contact the department on the contact details below.
- The email receipt does not provide any assurance of funding.
- By submitting this application, you declare that the information provided in this application is true and correct. The department's obligation to provide a grant is subject to all information being provided as part of the application, and any reports, being complete and accurate. Where you provide false or misleading information, this may result in penalties to you, including refunding of some or all of the grant funding.

**Enquiries**

For further enquiries on this application form please contact the Department by email [grants@desbt.qld.gov.au](mailto:grants@desbt.qld.gov.au) or telephone 13QGOV (13 74 68).